

NEWSLETTER

QUANTUM SPEAKS

THE LATEST

QUANTUM LEAPS AHEAD

From the Desk of Stuart Wragg

We are excited to announce that this month we have signed a contract with a boutique, mixed residential and commercial entity in the Cape Town CBD. We are looking forward to the partnership and delivering a professional, expert and simplified security solution to our client.

This month, with the implementation of POPIA, we have also spoken to several people who are in the process of ensuring that they are compliant with the POPI Act and are sharing with them that our digital solutions which we advocate are in fact compliant with this act.

Please feel free to speak to us further regarding any aspect of your business where POPIA may be relevant. We also encourage you to visit our website www.quantumsecurity.co.za under the tab Quantum Speaks for more information on the principles of the POPIA.

Under the COVID regulations, we are deemed to be an essential service, which means that we are able to continue functioning as a service provider of security solutions throughout the period of any lock down level. We are of course compliant in ensuring all COVID protocols are in place and adhered to.



THE QUANTUM RELATIONSHIP

In our industry we often speak about how our relationships with clients sustains our business.

However, it is worth considering how this relationship is actually defined.

Do we only do business with our friends? Are we offered contracts because of our expertise only? What is the simple reason why our relationships are sustained through all the obstacles that we will inevitably be faced within a contract between two business entities?

At Quantum we view it as follows;

We believe that long term relationships are sustainable when we get the balance right; our clients receive a professional, cost efficient service and we are profitable in providing that service to the client. When either party does not benefit from this relationship, the long-term sustainability of this relationship is in jeopardy.

www.quantumsecurity.co.za

NEWSLETTER

QUANTUM SPEAKS CONTINUED

QUANTUM LOOKS AHEAD

One of the advantages of a start up is that you can sit back and reflect on all that you have learnt; the good, the bad, the ugly, and it allows you the opportunity to do things differently. So, by looking at the future through the lens of the age old approach of Start, Stop, Continue, we are determined to;

START - digitise our business.

STOP - bureaucracy.

CONTINUE - adapt to clients unique needs.

By digitising the process of our business we are able to spend more time on offering the service that our clients are paying for. By changing our mindset we are able to move away from traditional methods of managing our business which will allow us to be more efficient and contain costs which can be passed over to our clients. By living out our differentials we can simply offer what we promise.

Our differentials are;

Senior Management Involvement.

Client centric

Employee centric

Digitising employee functions



THE QUANTUM WELLNESS PROGRAMME

July is a month of announcements. We have developed a wellness program for Quantum employees. The program is created and managed by a registered nursing Sister who will visit sites and confidentially meet with each Security Officer at least twice a year. During these meetings discussions will be held regarding basic hygiene, healthy nutrition, child care and health in general. This practical guide will go a long way in ensuring that our employees are cared for, engaged, feel appreciated and can rely on us to assist in matters pertaining to their personal and family health and wellbeing. In turn, happy and healthy employees ensure a Premium Guarding Service.